**KNOW YOURSELF**

**Strengths:**

1. I have scored high in theoretical values which indicate that my strength is being passionate about the things I do,
2. I am continually in learning mode hence bringing a very high degree of technical or knowledge base credibility.
3. I am also altruistic to a certain extent and this keeps my colleagues and acquaintances happy. I am a stabilizer
4. I am able to express a sense of humour, but I become very serious about work tasks and projects, especially in the desire to maintain a high quality control.
5. I am highly individualistic having no problem standing up for my rights and may impart this energy into others as well.
6. I am also highly flexible in nature and can understand the issues and give in if there is a valid and acceptable reason.
7. I am able to perceive and create a balance between the need for economic return and other needs as well.
8. I am highly gregarious and also very friendly making me easily approachable under various situations
9. I tend to have my way with people and I consider myself to be rather convincing
10. I am known to be rather cautious and plan all my activities before executing them as working on them in the last minute doesn’t bode well with me
11. I am well aware of my weaknesses which turns them into my strengths

**Weakness:**

1. I am not a very effective person under pressure, I get the job done but always tend to get a little cranky
2. I am not too fond of change and new atmosphere, even though I consider myself gregarious it takes me some time to get used
3. I am always trying to avoid direct confrontations and sometimes this leaves me at a disadvantage
4. I am rather impetuous when it involves decisions under pressure and as mentioned in the first point I tend to make mistakes under pressure
5. I always spend more time brooding over loss rather than bouncing back , recovering quickly and trying again
6. I have a very high trust level for others, but this could actually result in me being "burned" (cheated)
7. I live to please people and this has made me lose my ability to say NO to certain people which affects my performance and time
8. I often judge people before knowing completely about them which may result in me making ill-advised decisions.